**Regd. Office:** Sai Hira, Survey No. 93, Mundhwa, Pune - 411 036, India.

Tel: +91 (20) 6645 8000



14th August, 2019

The National Stock Exchange of India	BSE Limited
Limited	Department of Corporate Services
Listing Department	Floor 25, Phiroze Jeejeebhoy Towers
Exchange Plaza, Bandra Kurla Complex	Dalal Street
Bandra (East)	Mumbai 400 001
Mumbai 400 051	

#### Sub: Proceedings of the 39<sup>th</sup> Annual General Meeting

Disclosure of events pursuant to Regulation 30 read with Schedule- III of the SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015.

Dear Sir / Madam,

The 39th Annual General Meeting of the members of the Company was held on Wednesday, 14th August, 2019 at 11:30 a.m. at Opus I, The Cove, Level 1, Creaticity, Opp. Golf Course, Off Airport Road, Yerawada, Pune – 411 006.

The proceedings of the meeting are as under:

The requisite quorum being present, Chairman called the meeting to order.

The Chairman introduced the Directors present on the dais, and confirmed the presence of the Chairman of the Audit Committee, Chairman of the Nomination & Remuneration Committee, Chairman of the Stakeholder's Relationship Committee, the representatives of BSR & Associates, LLP, Chartered Accountants, Statutory Auditors, Cost Auditors, Secretarial Auditors and the Scrutinizers appointed by the Company to scrutinize the e-voting and poll process on the resolutions proposed in the notice of the meeting.

The Chairman then delivered his speech which is attached separately as Annexure-1. Thereafter, presentation on Business Update was made by Chief Financial Officer at the Annual General Meeting is also attached separately as Annexure 2.

The Chairman informed the members that the Company had provided the members the facility to cast their votes electronically on all the resolutions set forth in the

pubrename

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notice. Members who were present in the meeting and who had not cast their votes electronically were provided an opportunity to cast their votes in the meeting through ballot paper or e-voting facility provided at the venue of the meeting.

Shri Sridhar Mudaliar, Partner of M/s. SVD & Associates, Practicing Company Secretaries, was appointed by the Company to scrutinize the e-voting and poll process in a fair and transparent manner.

The Chairman requested the members present to offer comments and seek clarification on the resolutions contained in the notice. Clarifications were provided to the queries raised by the members.

The Chairman thanked all the members for their participation at the Annual General Meeting and for their constructive suggestions and comments.

The Chairman then ordered the following items of business as per the notice of the 39th Annual General Meeting be put to vote by poll in addition to the remote evoting facility provided to the members earlier.

S. N.	Resolution(s) Description		
	Ordinary Business		
1	Receive, consider and adopt the audited financial statements (including audited consolidated financial statements) of the Company for the financial year ended 31 <sup>st</sup> March, 2019 and the Reports of the Board of Directors and Auditors thereon		
2	Declare a dividend on equity shares for the financial year ended 31 <sup>st</sup> March, 2019.		
3	To appoint a Director in place of Smt. Parul Mehta (DIN 00196410), who retires by rotation at this Annual General Meeting and being eligible, offers herself for re-appointment.		
Special Business			
4	Ratification and confirmation for payment of remuneration to M/s Y. R. Doshi & Company, Cost Accountants		
5	Appointment of Shri Partha Bhattacharyya (DIN 00329479) as an independent director of the Company.		
6	Appointment of Shri Alok Perti (DIN 00475747) as an independent director of the Company.		
7	Appointment of Dr. Amit Biswas (DIN 08173442) as an independent director of the Company		
8	Approval of the members for waiver of excess remuneration paid to Shri S. C. Mehta (DIN 00128204), Chairman & Managing Director		



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Approval of the members to the rollover of the Special Resolution passed in the 38<sup>th</sup> Annual General Meeting for raising of funds aggregating to Rs. 600 Crore through one or more of the various options of securities such as Equity Shares, GDRs, ADRs, FCCBs or Partly Convertible Debentures or by way of qualified institutions placement to QIB (Qualified Institutional Buyers) in terms of SEBI (Issue of Capital and Disclosure Requirements) Regulations, 2018 to enable subscription of Foreign Currency Convertible Bonds on or after 17<sup>th</sup> September, 2019 and to take such other corporate actions as and when necessary within the same threshold limit of Rs. 600 Crore

The Chairman then informed the members that all the items of the Notice of 39th Annual General Meeting have been transacted and the scrutinizer's report on evoting and poll would be informed to stock exchanges within the prescribed time limit.

The Chairman authorised the Company Secretary to declare the results of voting after the receipt of the Scrutiniser's Report.

Kindly take the above intimation on your record.

Thanking you,

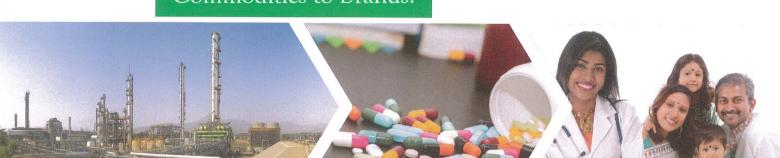
Yours faithfully,

For Deepak Fertilisers And Petrochemicals Corporation Limited

K. Subharaman

Executive Vice President (Legal) & Company Secretary

# Products to Solutions. Commodities to Brands.

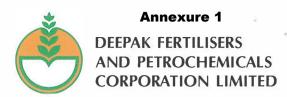


INDUSTRIAL CHEMICALS



**CROP NUTRITION** 





**Chairman's Address** 



Mr. S. C. MEHTA
Chairman & Managing Director

39<sup>th</sup> Annual General Meeting
14<sup>th</sup> August, 2019





Dear Shareholders,

I extend a warm welcome to you all at the 39<sup>th</sup> Annual General Meeting of Deepak Fertilisers and Petrochemicals Corporation Ltd. (DFPCL). On behalf of DFPCL's Board of Directors, I thank each one of you for joining us here today.

The Company's accounts for the year ended March 31<sup>st</sup> 2019, along with the Directors' and Auditors' Report and Management Discussion and Analysis have already been circulated to you. With your permission, I would like to take them as read.

#### **Economic Scenario**

While the global and domestic economies were in an upbeat mood till early 2018, increasingly the trends from early 2019 with the USA tariff walls impacting global trade and general recessionary trends has brought a dampening sentiment all around. Closer home as well, there has been an economic slowdown, with auto sales, a general yardstick of consumer optimism, hitting all-time lows. Furthermore, the NBFC crisis-driven liquidity crunch and depressed real estate and manufacturing sectors have culminated into having an overall impact on the financial and stock markets.

India has always been seen as an economy offering long-term and sustainable growth and we hope that with the Finance Ministry alive to the current situation, the Government will bring forth appropriate corrective measures along with the RBI, to kickstart the revival.

For your Company, the impact of external environment appears to be a temporary aberration as we are more focussed around the key domestic sectors aligned with the country's growth story.

While the delay in the monsoons added to last years' low rainfall tally and poor Rabi season did create a worrisome situation particularly in the first quarter, the current onslaught of the monsoon now has lifted the spirits, despite very heavy rains in some areas. A longer-than-expected season, brimming dams and the resultant expectation of better Rabi season, seems to bode good tidings for the fertiliser sector. Additionally, the Government has also announced increase in the allocation of P&K subsidies, in comparison to the interim budget, which will help provide timely subsidy payments. The Government's desire for Direct Benefit Transfer (DBT) to farmers in actual terms may finally unshackle this industry to allow product innovation and market dynamics to play a larger and much desired role.

The overall thrust in the Union Budget for infrastructure and energy sectors will have positive impact for our TAN Business.

Finally, the ongoing positive currents in the fine chemicals and pharma sector will continue to support our industrial chemicals business.



#### Financial and Operational Performance for the financial year 2018-19

With the coming together of several challenges, FY2019 has been a perfect storm with strong head winds that impacted two out of the three sectors we function in. Water shortage hit manufacturing, drought hit fertiliser demand and spiralling raw material prices and supply constraints brought more pain. While these were temporary difficulties, it became more hard hitting in view of simultaneous interest cost hit, emerging out of blockage of working capital in our affected businesses.

In this context, total consolidated Revenue from Operations grew at a respectable 11.2% to Rs. 6,742 crore, as compared to Rs. 6,062 crore in FY2018. Total operating EBIDTA for the year was Rs. 459 crore compared to Rs. 545 crore reported last year. Net Profit after Tax during the year stood at Rs. 73 crore as compared to Rs. 164 crore in FY2018. Our Chemical business (including Industrial Chemicals and TAN) delivered a 4.9% growth in Total Income to Rs. 4,440 crore from Rs. 4,230 crore in FY2018. This business reported an improvement in performance principally driven by the TAN segment. Total Income from Crop Nutrition business increased by 25.8% to Rs. 2,273 crore in FY2019, from Rs. 1,807 crore in FY2018. The Company has maintained 18% market share with leadership position in the core market of Maharashtra for NP/NPKs. More details on this development will be presented by our CFO shortly.

Despite all the challenges, your Company managed to bring down the gross debt and short-term debt substantially.

On the legal front, a Rs. 357cr claim raised by GAIL was struck down by the learned arbitrator and the Hon'ble High Court also dismissed GAIL's appeal.

#### **Looking Forward**

#### **TAN Business**

Our TAN business, which contributed around 20% to our FY2019 Revenues, continues to experience strong business momentum in the domestic markets, supported by increasing mining and infrastructure activities as well as exports. With a resolute focus on strengthening the core TAN business, the Company is also planning to introduce new variants to cater to the rising demand for new products by the mining industry. Along with bulk supply, DFPCL is planning to connect to end-users in the sector, to serve them more efficiently and to provide on-the-ground services to mine operators.

#### Industrial Chemical Business

In line with our strategy to move closer to end customers, DFPCL recently commenced operations of its new Nitric Acid facility at Dahej, Gujarat and the quality of Nitric Acid (both CNA and DNA) produced at this facility, is well acknowledged by our customers. The Company



has secured long-term product offtake contracts to the tune of 70% of the capacity. The new capacities are expected to start making meaningful contributions to EBITDA from FY2020. The strategically located plant, in the vicinity of all major customers, underpins our expectations for a robust performance. Going forward, the Company is focusing on developing new variants of nitric acid which can be used in new applications.

#### **Crop Nutrition Business**

Weak start to the monsoons has delayed crop sowing in the country, with acreage declining significantly. However, after a transitory delay, the country is now experiencing good rainfall, which should reduce the initial demand deficit. On the business front, the Company is diversifying its CNB portfolio and transitioning from being a bulk fertilisers manufacturer to a specialty fertilisers provider. The Company has already shifted a major part of CNB sales plan to unique and differentiated products. The Company is now transforming its approach to market by creating crop-based focus for its differentiated product portfolio.

The Company's strategy in CNB has found consonance with large global fertiliser players. We are currently engaged in dialogue with some of them to explore a partnership, which could range from a strategic alliance to a potential Joint Venture. This would also help the Company procure key raw materials at preferential commercial terms.

#### **Projects**

As a part of our backward integration, we are in the process of setting up a state-of-the-art 500KTPAAmmonia facility at Taloja, at a cost of Rs. 2,950 crores. During the year, we have tied up the entire debt requirement of about Rs. 2,044 crore which has a door-to-door tenor of 19 years, including the initial construction period of about 3.4 years and a moratorium of about 1.6 years. Principal repayment would be spread over 14 years, in line with the project cashflows.

On the other capacity expansion projects, namely TAN and IPA, we have planned to phase the implementation to smoothen the leverage peaks.

To support future growth plans, the Company recently secured a funding of US\$ 60 million (approx. Rs. 420 crore) from the International Finance Corporation by the way of Compulsory Convertible Debentures (CCDs) and Foreign Currency Convertible Bonds (FCCBs).

In line with the earlier announcement, the promoters are committed to subscribe to the warrants through preferential allotment. As you are aware, warrants worth Rs. 200 crore were issued to the promoters in October 2018 at a price of Rs. 308.79, out of which 25% of the amount has already been infused. The balance Rs. 150 crore would be infused within the stipulated period.



These steps along with the initiatives to monetize some non-core assets, should further improve the liquidity position of the Company.

In summary, our business fundamentals remain strong with increased capacities, improved efficiencies and shift towards higher margin specialities along with softening of raw material prices. With this, we expect a gradual bounce back as the Indian economy rebounds as well.

#### **Acknowledgements**

I would like to thank our customers, business associates and channel partners for their continued faith in us over the years. I sincerely and gratefully acknowledge the unstinted support and wise counsel provided by my colleagues on the Board. And last, but not the least, I would like to express my deep gratitude to you, our loyal shareholders and all our employees for the continued support and trust over the years.

Warm Regards,

S.C. Mehta

Chairman & Managing Director



## **Products to Solutions Commodities to Brands**









# 39<sup>th</sup> Annual General Meeting August 14, 2019

(BSE: 500645; NSE: DEEPAKFERT)

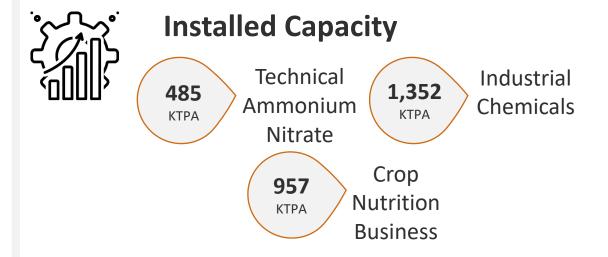
## **Deepak Fertilisers And Petrochemicals: An Overview**





#### **Diversified Business**

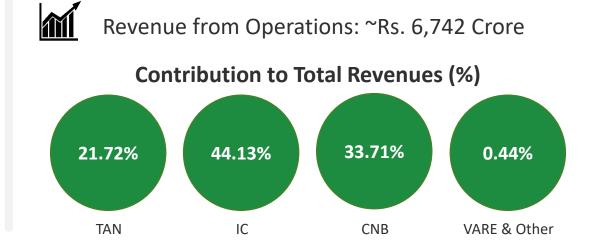
- Strong knowledge base and experience in:
  - Mining Chemicals
  - Industrial Chemicals
  - Crop Nutrition
- Diversified ammonia downstream player
- ~ 40 years industry experience





### **Strategic Plant Locations**

- Plants in Western, Northern and Eastern India
- Well-established sourcing channels
- Port and gas pipeline infrastructure for import of raw materials



## **Catering to Diverse End User Segments**



#### Segments

#### Highlights

#### **End Market**



- Only manufacturer of solid TAN in India
- Preferred partner of mining, infrastructure and explosives companies
- Strategically located plants on East and West coasts of India and 20 warehouses across India for just in time delivery
- Products: High density & Low density Ammonium Nitrate and AN-Melt

- Explosives
- Mining
- Infrastructure
- Healthcare





- Second largest manufacturer of Nitric Acid in S.E. Asia and largest manufacturer of Nitric Acid in India
- Only producer of the merchant Iso Propyl Alcohol (IPA) in India
- Strategic trading to provide basket of solvents to Pharma sector
- Dedicated storage tanks at major ports of the country
- Products: Varieties of Nitric Acid, IPA, Methanol, LCO2 & Traded Solvents

- Pharma
- Consumer Care
- Inks
- Coatings
- Chemical derivatives





- 'Mahadhan' strong brand present in Maharashtra, Karnataka and Gujarat
- Only manufacturer of NP prill 24:24:0 fertiliser in India
- Largest manufacturer of Bentonite Sulphur in India
- Market leaders in Speciality and Water Soluble Fertilisers in India
- Strong market reach across India
- Products: NPK Variants, differentiated NPK, Water Soluble fertlisers and Bentonite Sulphur

- NPK Variants
- Differentiated NPK
- Water Soluble Fertlisers
- Bentonite Sulphur



## **Strategic Geographic Footprint**



#### **DAHEJ, GUJARAT**

#### Capacity (KTPA)

Geographic advantage

- DNA: 149 • CNA: 92
- Major customers of nitroaromatics and nitrocellulose are located in Gujarat

#### TALOJA, MAHARASHTRA

#### Capacity (KTPA)

• TAN: 445

• DNA: 703 • CNA: 139

• IPA: 70

Liquid CO2: 66

Methanol: 100

• NP: 300

NPK: 600

• Ammonia: 129

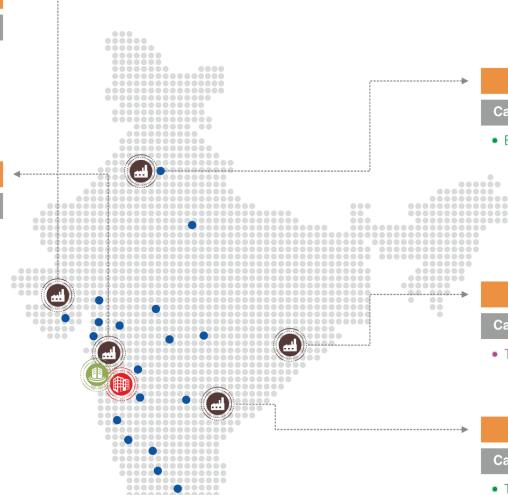
• Bensulf: 25

• IPA: 100

Ammonia: 500

#### Geographic advantage

- Located in Maharashtra, horticulture capital of India with highest consumption of NPKs and specialities
- · Caters to IPA demand of North as well as South India
- Proximate to NA consuming belt of Gujarat-Maharashtra
- Strategically located near explosives manufacturers in Central India



#### **PANIPAT, HARYANA**

#### Capacity (KTPA)

Geographic advantage

- Bensulf: 32
- Oil-seed growing belts of North and Central India
- Significant geographic advantage over imported Bentonite Sulphur

#### **EAST COAST. ODISHA**

Capacity (KTPA)

Geographic advantage

- TAN: 376
- Closer to customer base

#### SRIKAKULAM, ANDHRA PRADESH

#### Capacity (KTPA)

Geographic advantage

- TAN: 40
- DNA: 34
- Satellite unit catering to regional explosives manufacturers



Installed Capacity



Planned Additional Capacity



Corporate Office



Production Facilities



Area Sales Offices



Value Added Real Estate

## **Key Clientele**



#### **Mining Chemicals**























**Black Diamond Explosives** 











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## **Operational Highlights**







- Plants capacity utilization crossed 100%
- Achieved the highest sales volumes in FY19 of 506 KT (20% YoY growth) and revenue growth of 27% YoY





- First full year of commercial roll out of differentiated products like Smartek NPK, Bensulf (FRT) and crop specific grades in WSF
- Smartek NPK sales of 123 KT accounting for 43% of total NPK production
- Highest ever sales of Bentonite sulphur of 24 KT
- Leadership in core market Maharashtra with ~18% market share

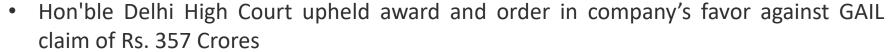


- Started commercial production of Nitric Acid at Dahej, Gujarat in April 2019
- Highest CNA production from Taloja plant





- 45% increase in footfall year on year
- Half a million focused visitors visited the campus
- 80% occupancy, up by 40% year on year



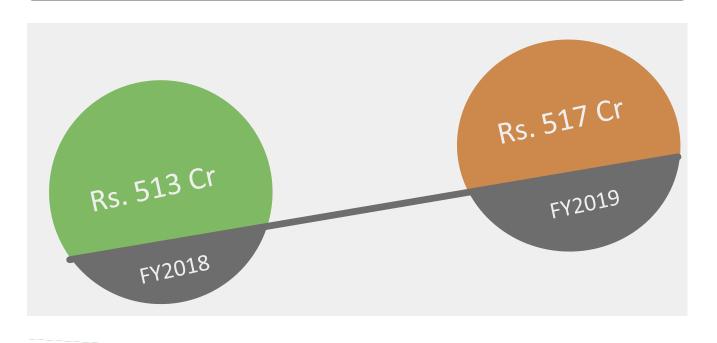


- IFC committed USD 60 million (~ Rs. 420 Crores) to fund capital expenditure through FCCBs and CCDs
- Total Debt reduced from Rs. 3,532 Crores (Mar 18) to Rs. 3,032 Crores (Mar 19) and achieving zero commercial paper

## **Segmental Highlights**



#### Segment Results (Profit/Loss) before tax and finance Costs



**Chemicals Segment** 

#### **Increase in TAN Contribution driven by:**

- Higher sales volumes of LDAN, HDAN and AN Melt
- Increase in Net Selling Prices (NSPs) of AN Melt and HDAN

## Increase in Contribution from Acids business driven by:

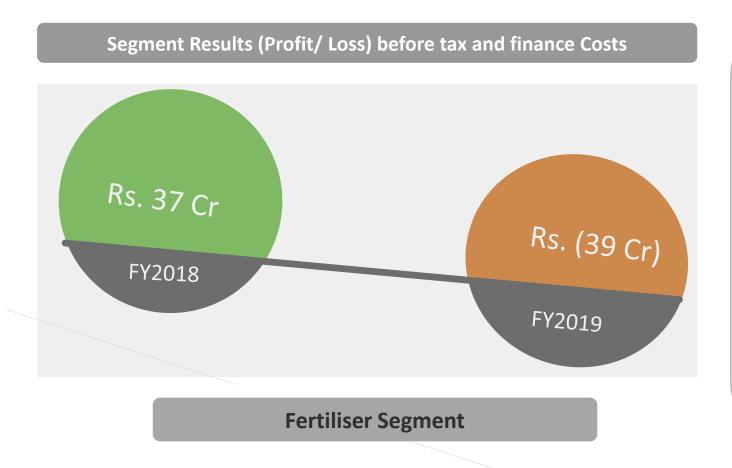
 Higher NSPs of all products ranging from 28%-55%

## Reduction in IPA Contribution was on account of:

- Lower sales volumes due to water shortage and process constraints
- Increase in manufacturing costs higher than increase in NSPs

## Segmental Highlights





#### Reduction in Contribution was on account of:

- Lower NPK sales volumes due to shortage in phos acid in H1 FY19
- Increase in cost of gas (~23%) resulted in higher cost of ammonia; which could not be passed
- Increase is phos acid pricing (~38%) could not be passed on entirely
- Poor monsoon and higher commodity prices resulted in inventory built up

Shift from commodity to specialty NPKs with better yield efficient and crop specific products will gradually yield better margins and create a brand pull

## **Key Issues and Mitigating Initiatives**



#### **Key Issues**

#### **Initiatives Undertaken**

**Phos Acid** 

- Phos Acid unavailability in Kharif season.
- Shortage of Phos Acid from the global Key supplier due to some effluent discharge issues at supplier's end
- Availability of Phos Acid improved significantly as effluent problems at the global key supplier resolved along with the commenced production of new capacities
- With successful trial runs conducted for the quality of Phos Acid from different suppliers (e.g. Jordan, Vietnam, Senegal, China etc.)
- DFPCL reduced dependency on single source of supply and mitigated any future risk associated with supplies

Water Conservation

Short supply of water from MIDC resulted in loss of 5,500 MT of IPA production

800 KL per day water savings through effective water conservation techniques and various other initiatives undertaken

**Trading Portfolio** 

Sharp drop in key trading products in range of 20% to 50% (i.e. Acetone, MIBK, Methanol etc) primarily arising out of USA's see-saw policies on Iran

Strategic consolidation of trading portfolio to ensure margins are protected and unlocking working capital

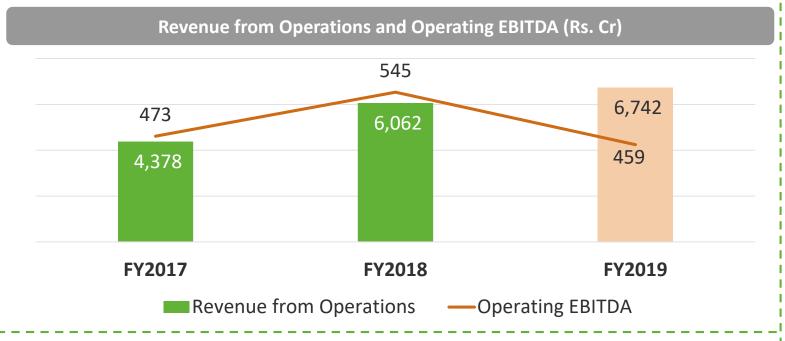
**Key Raw Material Prices** 

- Sharp increase in key in Ammonia (~13%) and Gas prices (~23%)
- In comparison to the Phos Acid prices as initially envisaged, the global prices increased up by ~38% and passing onto the farmers was a gradual process
- Softening of key raw materials prices being experienced in recent months
- There has been a drop in Phos Acid prices by approx. US\$ 100 PMT during past 4 months
- Gradually the MRPs are now more aligned to Global RM prices allowing better margins

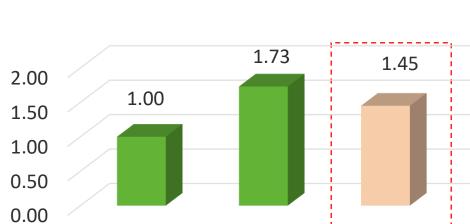
### **Consolidated Financial Performance**



FY2019







Gross Debt / Equity (x)

#### **Credit Ratings**

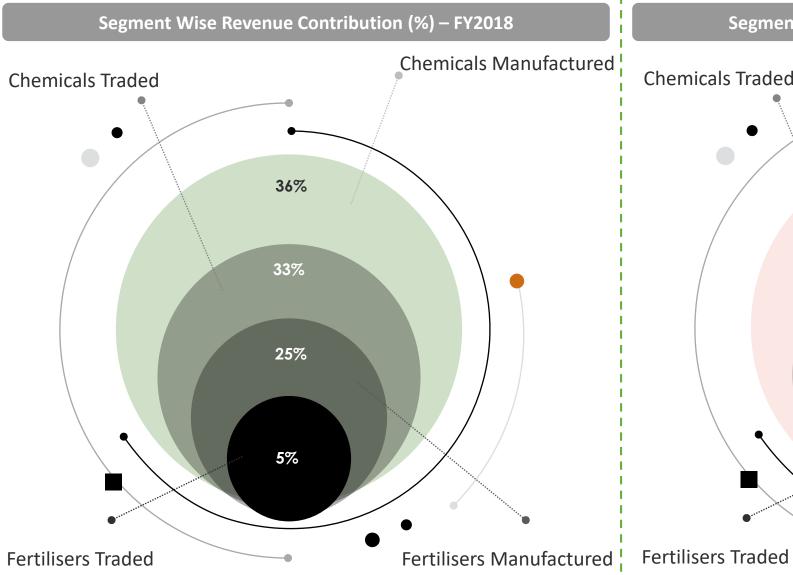
**FY2018** 

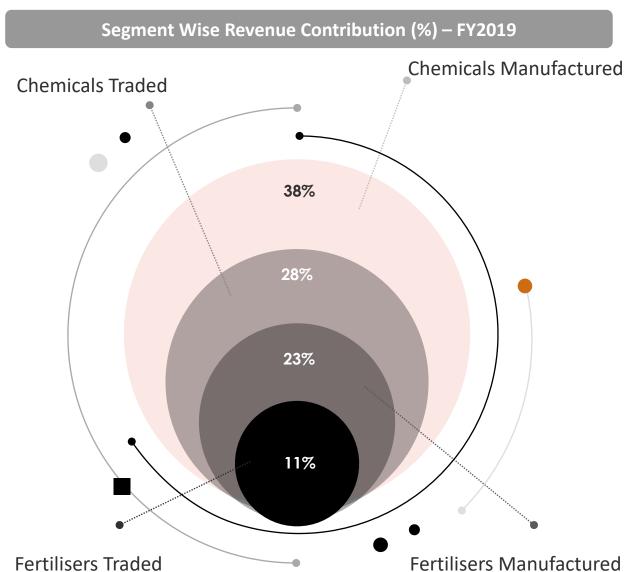
FY2017

Bank Facilities	ICRA
Long Term Bank Facilities	A+ (stable)
Short Term Bank Facilities	A1

## More than 65% of Portfolio Tilted Towards Profitable Chemical sector 🥙







## **Expanding Footprints in Dahej, Gujarat**



- Commissioning of Commercial Operations: April 2019
- **Project Cost**: ~Rs. 550 Crores
- Production Capacities: ~92 KTPA (CNA); ~148 KTPA (DNA)
- Key Highlights:
  - Strategically located in vicinity of large consumers of CNA
  - Caters to the growing demand for CNA and DNA in the Gujarat region along with customers in North and East India
  - The Company has already entered into agreements for 70% of the capacity and the project is expected to operate at full capacity in the near term.

- DFPCL's Market Positioning:
  - Second largest manufacturer of Nitric Acid in S.E. Asia and largest manufacturer of Nitric Acid in India
  - Largest integrated NA plants with a combined capacity of ~1.07 Million KTPA at Taloja, Maharashtra and Dahej, Gujarat
  - Nitric Acid market share expected increase to ~54% from ~45%

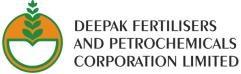






Note: Pictures of Nitric Acid complex at Dahej, Gujarat





Sai Hira, Survey No. 93, Mundhwa, Pune – 411 036, Maharashtra, India.

CIN: L24121MH1979PLC021360

#### **Investor Relations Contact:**

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Amitabh Bhargava	amitabh.bhargava@dfpcl.com
President and Chief Financial Officer	+91 20 6645 8292

**Disclaimer:** This presentation contains statements that contain "forward looking statements" including, but without limitation, statements relating to the implementation of strategic initiatives, and other statements relating Deepak Fertilisers and Petrochemicals Corporation limited's (DFPCL) future business developments and economic performance. While these forward looking statements indicate our assessment and future expectations concerning the development of our business, a number of risks, uncertainties and other unknown factors could cause actual developments and results to differ materially from our expectations. These factors include, but are not limited to, general market, macro-economic, governmental and regulatory trends, movements in currency exchange and interest rates, competitive pressures, technological developments, changes in the financial conditions of third parties dealing with us, legislative developments or circumstances.



# **Annexure**

## **Strong and Independent Board of Directors**



#### **Executive Director**

Sailesh C. Mehta

Chairman and Managing Director

#### **Non-Executive Non-Independent Director**

#### Parul S. Mehta

Experience in corporate public relations

M. P. Shinde

Experience in Chemical, Petrochemical and Fertiliser industry

#### **Independent Director**

#### **Ashok Kumar Purwaha**

Former CMD of EIL (India's premier engineering Company), ED (GAIL)

#### Pranay Vakil

Chairman of Praron Consultancy and Ex-Chairman of Knight Frank (India)

#### Berjis Desai

Solicitor and Advocate, Former Managing Partner at Udwadia, Udeshi & Berjis

#### **Mahesh Chhabria**

MD of Kirloskar Industries Limited and Associated with Actis, Enam as Co-head of Investment Banking, and partner at 3i India

#### Partha Bhattacharyya

Retired MD of Coal India

#### Alok Perti

Retired IAS officer, Experience in Coal and Mining industry

#### **Dr. Amit Biswas**

Experience in Chemical, Petrochemical and Fertiliser industry

## **Management with Strong Industry Experience**





Sailesh C. Mehta Education: B. Com., MBA (USA)

**Chairman and MD** 



Mahesh Girdhar
Experience: ~20 Years
Education: M.Sc. (HSU), Advance
Management Program (INSEAD)

President – CNB



Pandurang Landge
Experience: ~36 Years
Education: BE (UDCT, Mumbai
University)

President – Projects



Romy Sahay
Experience: ~26 Years
Education: BE (BIT, Mesra), Post
Graduate Degree in PM&IR (XLRI)

President – HR



Amitabh Bhargava
Experience: ~25 Years
Education: BE (IIT), MBA (SP Jain)

**President and CFO** 



Raghunath Kellkar Experience: ~34 Years Education: BE (IIT)

President – IC



Amrish Goel
Experience: ~28 Years
Education: BE (IIT), MBA (IIM)

President - Strategy



Naresh Kumar Pinisetti Experience: ~30 Years Education: MPM (NIPM), MBA (SIMI)

President – Corp. Governance



D . S. Ravindra Raju
Experience: ~30 Years
Education: BE (IIT), PGDBM (XLRI)

**President – Manufacturing** 



Shyam Sharma
Experience: ~24 Years
Education: BE (ISM), MBA
(Jadavpur University)

**President - TAN** 



Debasish Banerjee Experience: ~30 Years Education: Chartered Accountant

**President – Strategic Projects** 



K. Subharaman
Experience: ~30 Years
Education: M.COM, LLB, FCS, PGDIPR

Ex. Vice President (Legal) & CS

## **Awards and Recognition**





Smartek received "Golden Peacock Award" for innovative product at the Dubai Global Convention 2019

Integrated Mahadhan Smartek Launch received the award for best campaign in agriculture and agritech from Kaleido





Received the "Best National Employer brand Award" by ET Now and World HRD Congress in the manufacturing category

Digital Marketing Campaign at the Mobile and Digital Marketing Summit





Best Employer Award by World HRD Congress in Pune region for its strategies and implementation across the organisation

DFPCL was honored with two distinguished awards at the PRCI Corporate collateral awards in 2018





Mahadhan was honoured with "Agribusiness leadership" award at the 11th Global Agriculture Leadership Summit 2018

Mahadhan received Brand Excellence Award in agriinputs from ABP News for its constant drive towards innovation





Featured in Forbes Asia under a billion list in the year 2017

Ishnaya Foundation has been conferred with the Prestigious Special Jury Recommendation FICCI CSR Award 2017





Mobile and Digital Marketing summit 2017 awarded Mahadhan app as the best mobile app, targeted at farming community

Overall Winner & Best HR practices Category Winner by IFTDO – 2017



### **Recent CSR Activities**



#### **Rural Initiatives**



Establishment of keshar mango farm



Support for water resource development and conveyance



Dairy Development project



Conducted exposure visits



Medical health camp





Trained 49 aspirants in various vocational skills training programs



**Income Generation Programs** 



Support class at Parnakutti nagar in Yerwada



Health camp for Eye check and Pathological collection center

